



JOHANNESBURG STOCK EXCHANGE

INTERIM RESULTS PRESENTATION

August 2013

H1 2013 highlights



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Financial performance Y-o-Y

R794m

↑ 16%

Operating revenue

R488m

↓ 3%

Operating expenses

R293m

↑ 191%

NPAT

341.9 cents

↑ 192%

EPS

333.2 cents

↑ 36%

HEPS

R351m

↑ 74%

Cash flow from operations

Strategic and operating focus

- Above-average revenue growth from most business units
- Realising benefits from the new Equity Market trading and information platforms
- Colocation data centre being commissioned
- Phase I of T+3 delivered on time

Strong financial performance



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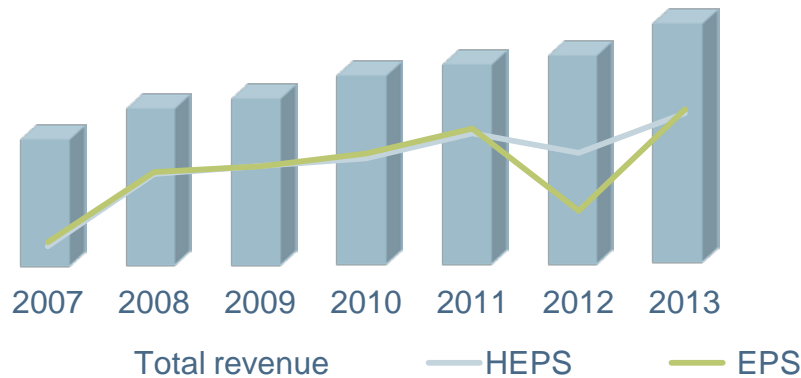
Group (Rm)	H1 2013	H1 2012
Revenue	793.5	682.8
Other income	39.0	11.7
Total revenue	832.6	694.5
Personnel expenses	(192.2)	(161.1)
Other expenses	(295.6)	(342.5)
Profit before net finance income	344.7	190.9
Net finance income	42.8	41.4
Share of profit of equity accounted investees	21.9	17.1
EBIT	409.4	249.4
Income tax expense	(116.7)	(148.7)
Profit for the period	292.7	100.7

Growth trend

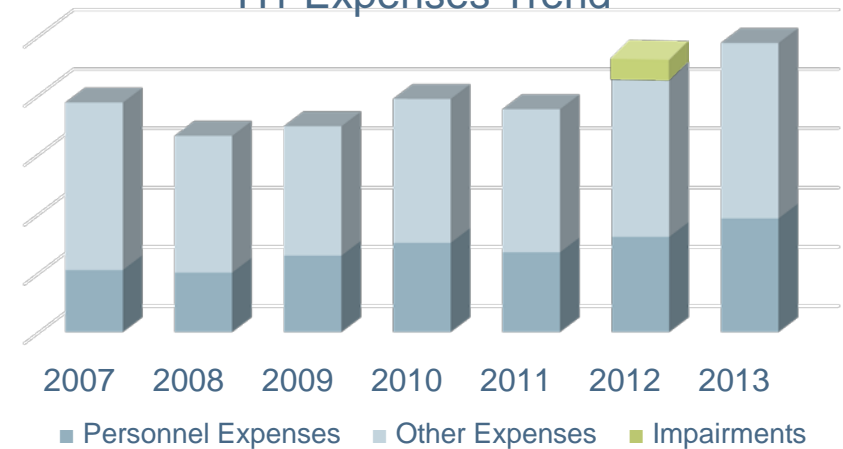


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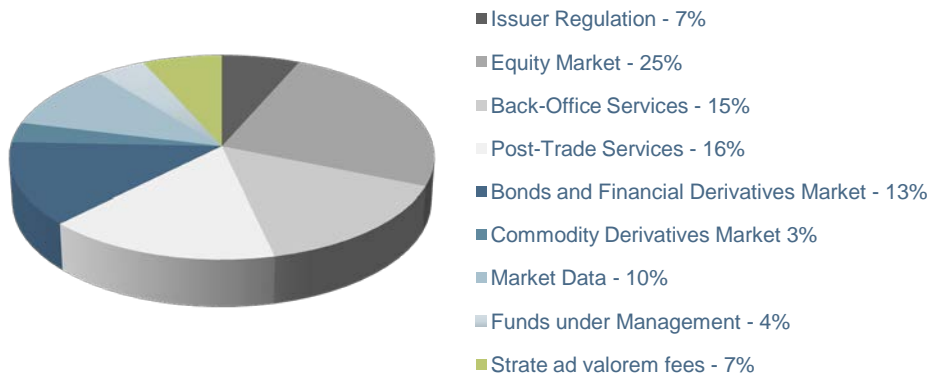
H1 Revenue Trend



H1 Expenses Trend



H1 2013 Revenue as a % Total

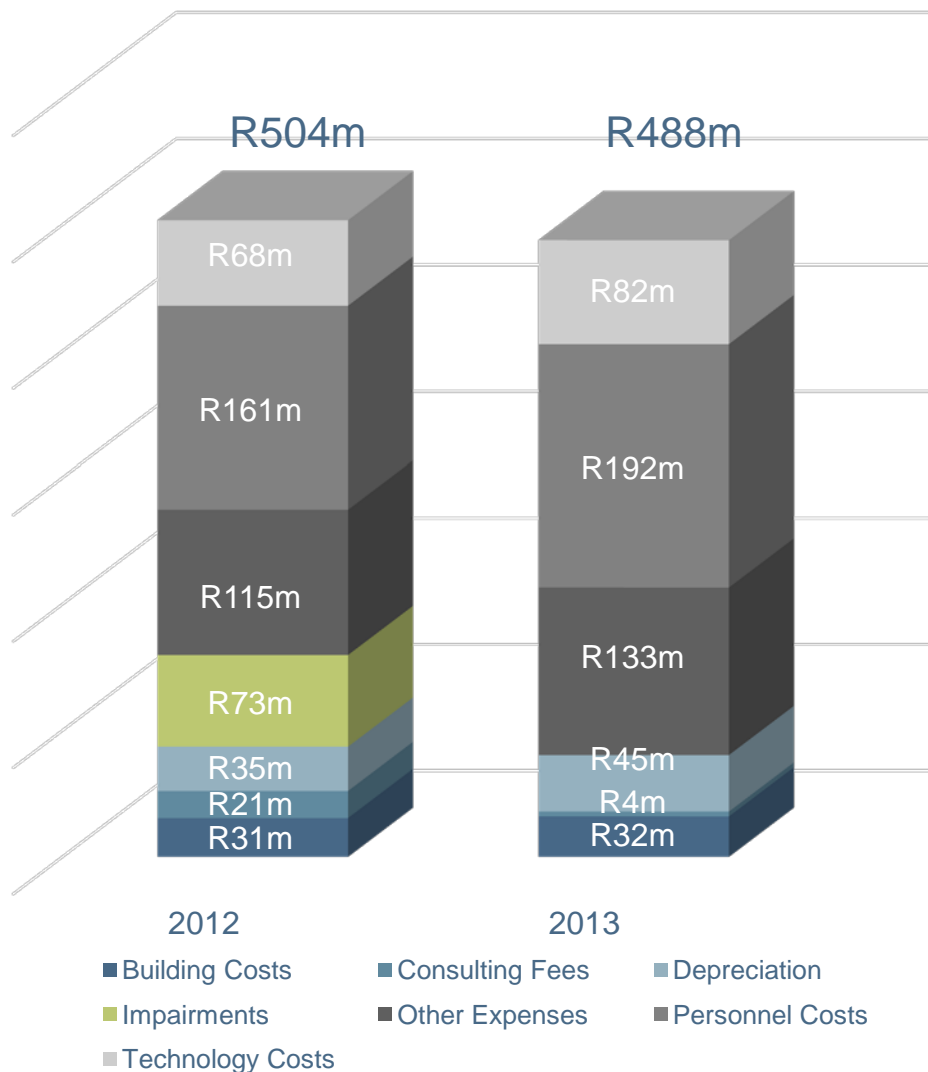


- Strong all round revenue growth (except Commodities)
 - Increased trading activity in Equity, Financial Derivatives, Interest Rate and Currency Markets
 - Continued strong performance from Post-Trade Services and Market Data Divisions
- Total expenses ↓3% to R488m (2012: R504m)

H1 operating expenditure



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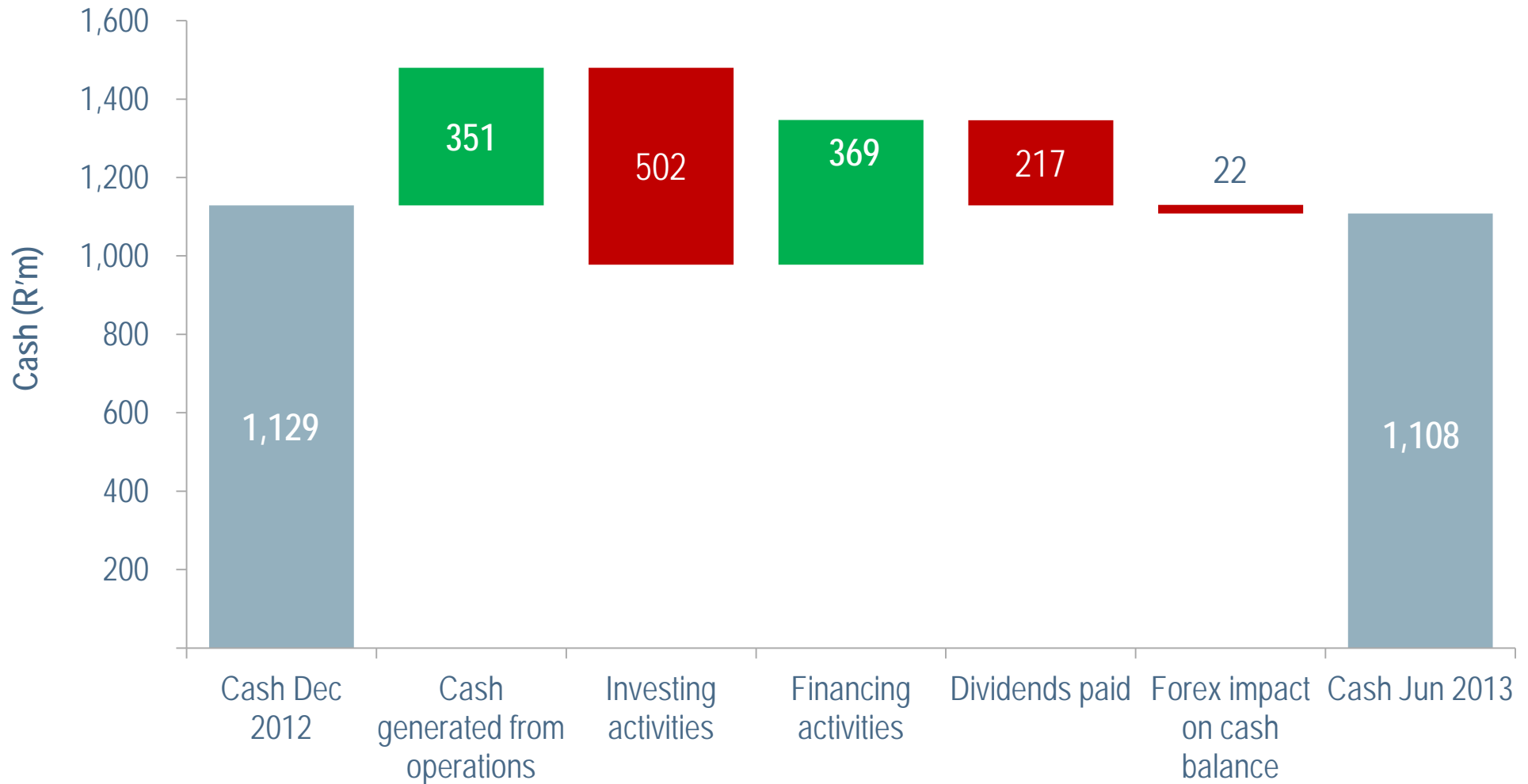


- Operating expenditure ↓ 3% at R488m (2012: R504m)
- No impairment in H1 2013
- Gross remuneration paid in H1 2013 only ↑ 2%
 - Income statement impact ↑ 19% y-o-y
 - Average salary increase 5.6%
 - Increased proportion of salaries expensed rather than capitalised to projects (H1 2013: R4m; H1 2012: R29m)
 - Head count slightly ↑ (June 2013: 503; June 2012: 495)
- Depreciation ↑ 28% (H1 2013: R45m; H1 2012: R35m)
 - MIT implementation
- Consulting fees ↓ 82% y-o-y

Cashflow view



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STRATEGIC FOCUS

Strategic and operating focus



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Integrated Clearing & Settlement	Implemented Phase I of move to T+3 in July 2013	<ul style="list-style-type: none">• Phase 2 scheduled for H2 2014 with Phase 3 soon thereafter• Reduces number of unsettled trades• Faster release into circulation of client funds• Cost of Phases 2 and 3 to be confirmed once technical design work is completed
Innovative Services	Commissioning colocation data centre	<ul style="list-style-type: none">• Starting with 35 client racks• Capex of approx R50m: R38m this year; rest in 2014• Introduces new revenue line• Increases liquidity, and speed of access to markets
Innovative Services	Automated Market Data client communication system	<ul style="list-style-type: none">• Web-based portal through which JSE Market Data clients report usage to JSE• Increases efficiencies

Strategic and operating focus



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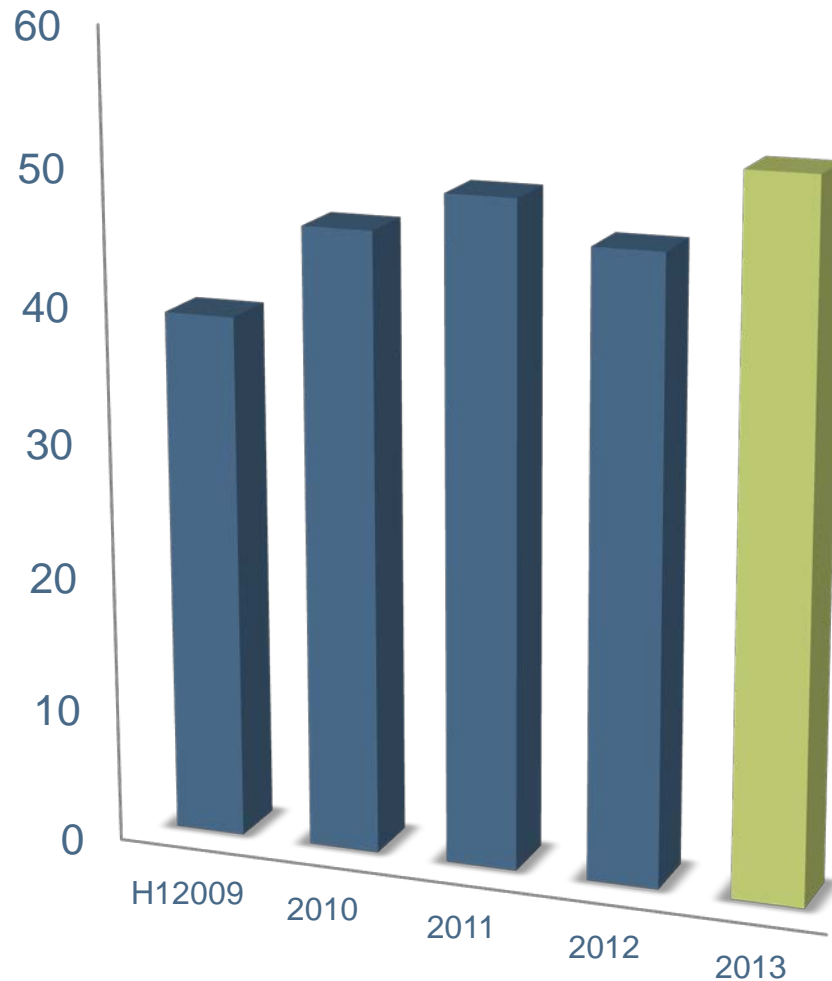
Integrated Clearing & Settlement	Investigating providing OTC clearing service	<ul style="list-style-type: none"> • Build additional service lines leveraging existing competence
Integrated Trading	Migrating Equity Derivatives market to Millennium Exchange	<ul style="list-style-type: none"> • Same trading engine as Equity Market • Planned for mid 2015 subject to functional fit and cost • Increase international access to market and build liquidity • Investment confirmation to follow detailed design
Integrated Trading	Working with National Treasury and industry participants to implement a traded platform for SA Government bond market	<ul style="list-style-type: none"> • Gaining momentum
Integrated Trading	Research into new Equity Market Business Model continues	<ul style="list-style-type: none"> • Completed some elements • Expect to be on BDA until 2015 and possibly longer • Work to date has been expensed



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BUSINESS REVIEW

Issuer Regulation (Rm)

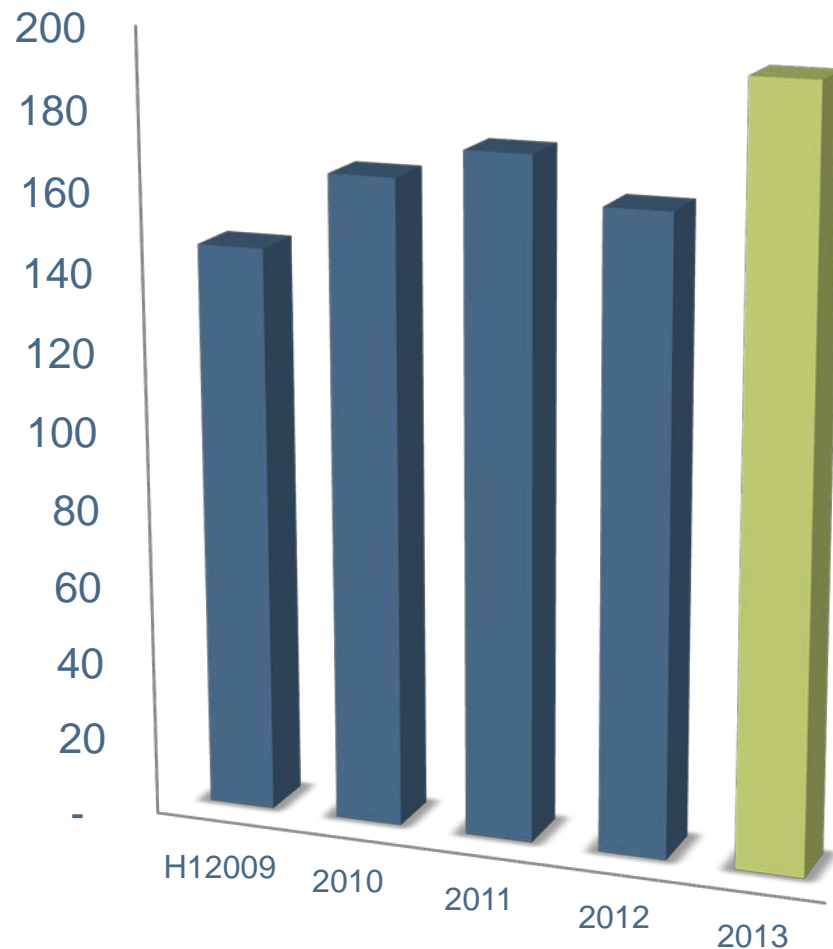


- Revenue ↑ 12% to R52m (H1 2012: R46m)
 - Increase in corporate activity
- New listing activity muted
- New company listings mirror global trend: World Federation of Exchanges (WFE)
- New listings requirements enable listings of new corporate structures
 - REITs and SPACs prompt interest from prospective issuers
 - 8 existing listed property companies adopt REIT structure in H1 2013

Equity Market (Rm)



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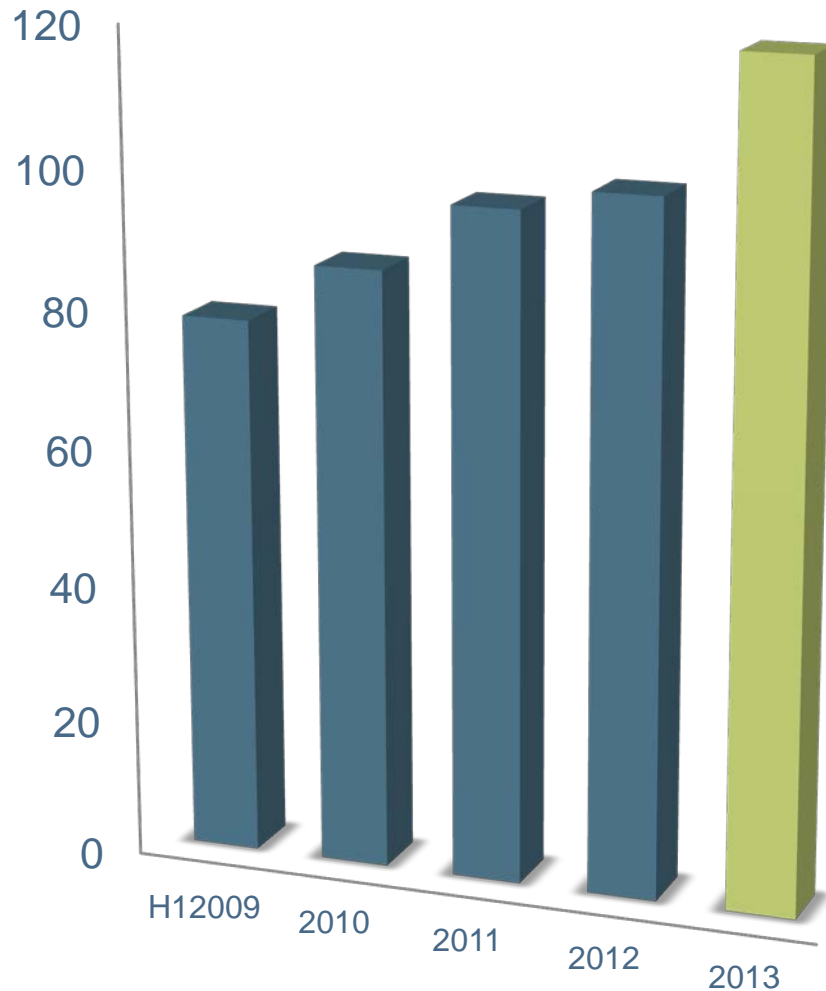


- Revenue ↑ 20% to R194m (H1 2012: R161m) on sharp increase in number of trades
 - Equity transaction growth ↑ 58 % (H1 2013: 20.9m; H1 2012: 13.2m trades; H1 2011: 12.9m trades)
 - Total value traded ↑ 22 % (H1 2013: R2.1tr; H1 2012: R1.7tr; H1 2011: R1.6tr)
- Trade volume growth more than 4 times WFE average
- Strong revenue growth enables provision of ~ R60m in rebates to Equity Market members (8% of Group operating revenue)
- Precedes change in trading fee billing model to value based charge with a maximum fee

Back-Office Services (BDA) (Rm)



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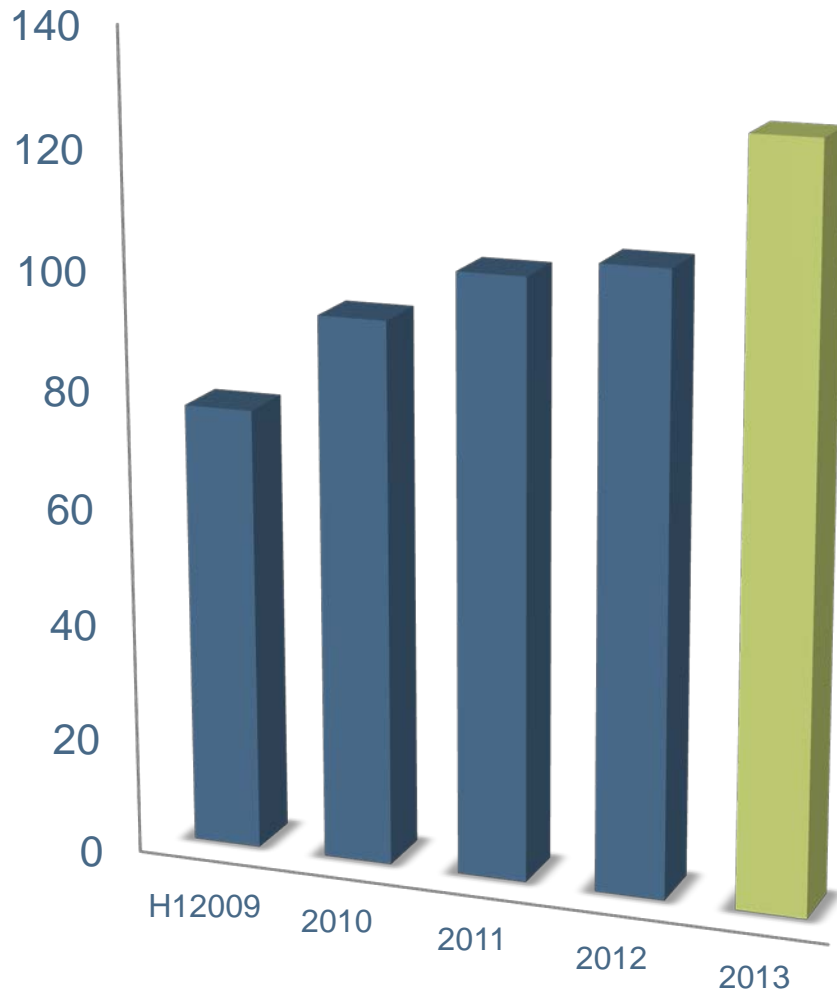


- Revenue ↑ 20% to R120m (H1 2012: R100m)
 - Linked to Equity Market transaction volumes
- World-class surveillance and risk management capabilities
 - Equity members mandated to use system
- JSE to retain BDA until at least December 2015

Post-Trade Services (Rm)



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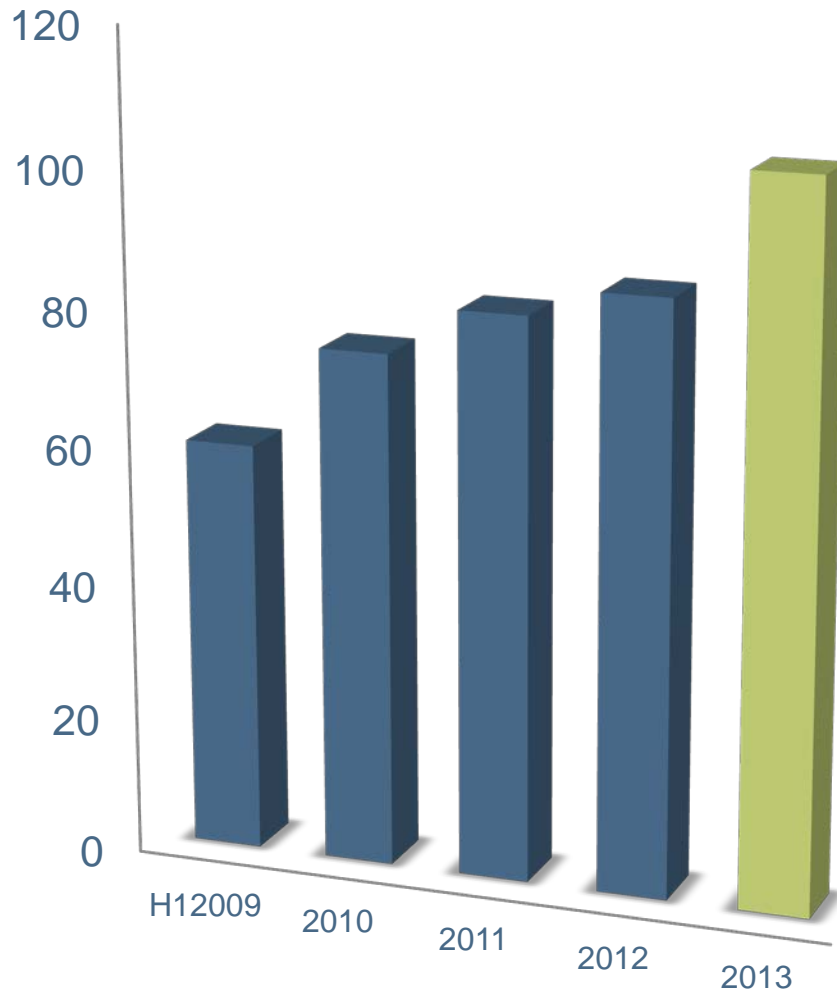


- Revenue ↑ 21% to R127m (H1 2012: R105m)
 - Reflects only Equity Market risk management fees
- Revenues indirectly linked to number of equity transactions on cash equity market
- Initiated work towards securing IOSCO compliance for equities clearing
- Implemented Phase 1 of T+3 settlement model for Equity Market
- Investigating providing OTC clearing service

Bonds and Financial Derivatives (Rm)



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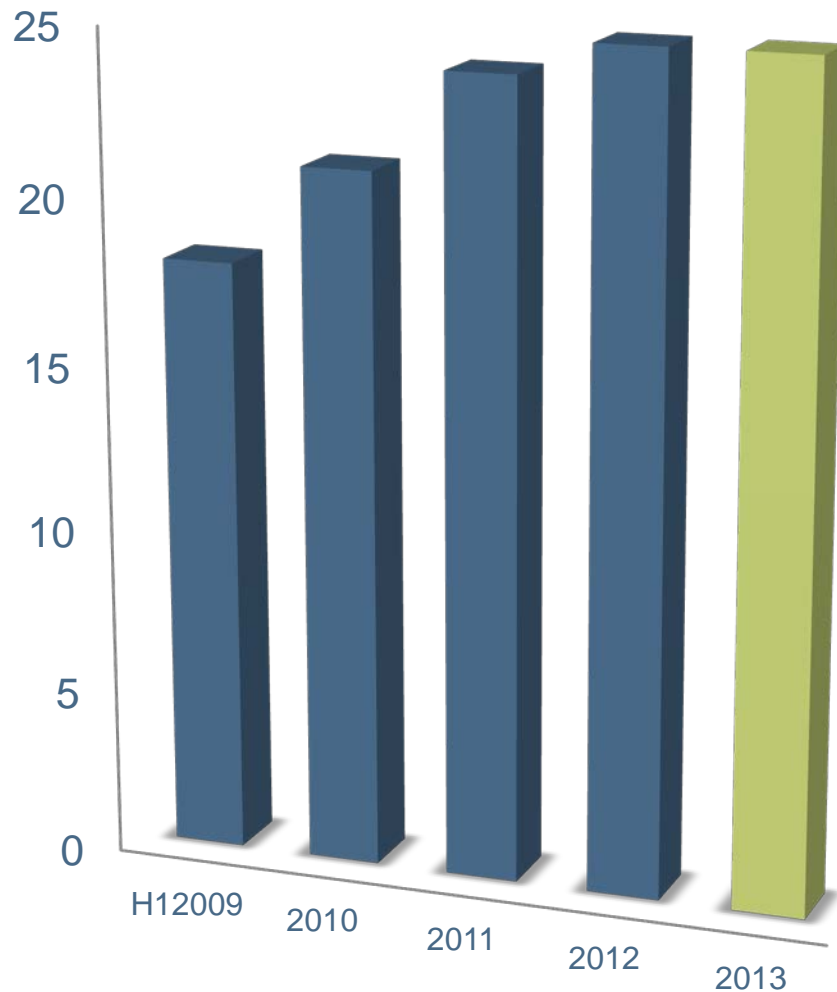


- Revenue ↑ 21% to R104m (H1 2012: R86m)
 - Financial Derivatives revenue ↑ 14% to R65m. Number of contracts traded ↑ 28% y-o-y; value traded ↑ 19%
 - Currency Derivatives revenue ↑ 73% to R14m. Contracts traded ↑ 137%; value traded ↑ 154%
 - Interest Rate (incl spot and derivative) revenue ↑ 18% to R24m. Bond nominal value traded ↓ 7%. Interest rate derivative contracts traded ↑ 35% y-o-y
- Changed pricing mix in interest rate and currency markets to encourage market participation
- Continue to work with National Treasury on SA Government bond market trading platform

Commodity Derivatives (Rm)



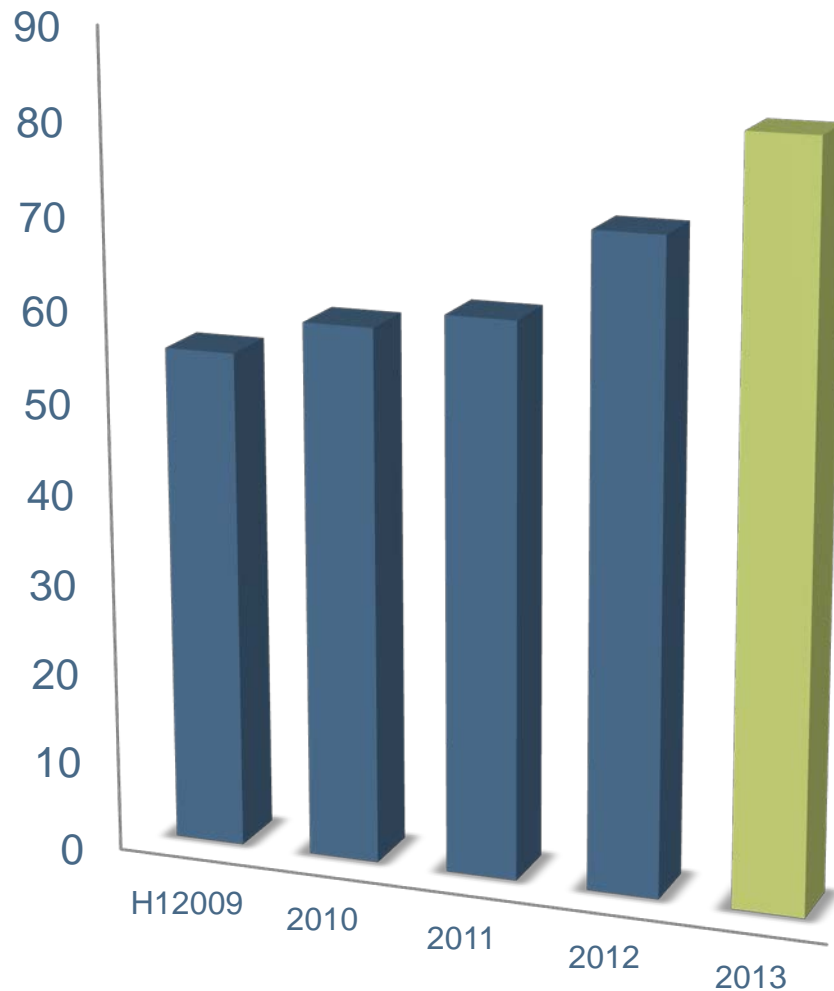
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- Revenue ↑ 2% at R25m (H1 2012: R24m)
 - Contracts traded ↑ 2%
 - Value traded ↑ 15% - wheat, sunflower seed and soya bean prices attributed to the increase
- Product expansion continues
 - Imminent launch of a physically settled coal futures contract
- Bank of Zambia extends full support to Zambian derivative contracts
 - To be traded in US Dollars
 - Final stage: Zambian Agricultural Credits Act to be implemented



Market Data (Rm)



- Revenue ↑ 16% to R82m (H1 2012: R71m)
- Acquired another 20 international clients and 12 new domestic clients
 - all subscribing to various Market Data products across various markets
- Automated Market Data client communication system
- Continued focus on international markets



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LOOKING AHEAD

Capital expenditure roadmap



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Project / Initiative

T + 3

Information Products sales automation

Listings information database

Colocation

Business as usual

Total capex spend

Strategic initiatives - investment yet to be quantified

- Africa strategy
- Equity market business model
- New Issuer Services offering
- ETP for Government bonds implemented
- Cross-collateralisation functionality introduced
- OTC
- Integrated Clearing and Trading
- Market Data – Ticker Plant

(Rm)

	H1 2013	H2 2013	FY 2013	FY 2014
T + 3	1	19	20	42
Information Products sales automation	5	12	17	5
Listings information database	6	10	16	9
Colocation		38	38	11
Business as usual	7	30	37	45
Total capex spend	19	109	128	112



H2 2013 priorities

- Continue good progress towards delivering strategic objectives
- Investing to grow and to strengthen existing business
 - Most projects designed to strengthen delivery of products and services
 - Many introduce new lines of revenue
- Focused on growing all our business areas
- Excited by the opportunities ahead